



## Real Estate Development

### Challenges

The real estate industry continues to grow. Especially at international airports a new trend to develop „Airport Cities“ becomes a challenge for all stakeholders.

Real Estate Development is a highly creative process which needs financial and marketing resources.

We support our clients from initiation to marketing of new development projects and provide our expertise from technical and economical points of view.

### Our Services

We deliver projects to public and private clients providing the following services:

- SWOT Analysis
- Portfolio Analysis
- Stakeholder Analysis
- Determination of Investment Costs
- Development and Verification of a Real Estate Business Plan
- Marketing concept
- Benchmarking of Airport Cities
- Identification of success factors for each area

### Our References

- Real Estate Master Plan for Leipzig / Halle Airport (2008-2010)
- Business Plan for Real Estate Development at Berlin Airports (2012-2013)
- Asset Condition Report for Sibiu Airport, Romania (2005-2009)
- Logistic Area Development for Lufthansa (2012-2013)
- Cargo City Expansion at Hamburg Airport (2012-2013)
- Review of the business plan and operational expenditures for the New Berlin Airport (2007-2008)



**Dornier Consulting International GmbH**

[www.dornier-consulting.com](http://www.dornier-consulting.com)

Platz vor dem Neuen Tor 2

10115 Berlin